

## Beaumont Physician Leadership Academy

### Finding your Influence

Keven O'Connor, CSP



Kevin E. O'Connor, CSP is an author, executive coach, businessman, and professional speaker. He specializes in working with professionals—particularly technical professionals—who have been promoted to leadership positions where they now lead their former peers. Kevin holds three masters degrees and his expertise focuses on the challenges of leadership, business relationships, and the effectiveness of teams.

- Kevin customizes his message by communicating with his audiences in advance.
- He facilitates his message with their knowledge through his interactive presentations.
- He follows up with audiences through a unique and simple program designed for long-term learning

Most of his professional work is for Pharmaceutical and Medical professionals. He works with and has worked with Medical Affairs for Searle, OhioHealth, Pharmacia, Sanofi-Aventis, Amgen, ISTA, Takeda North America, Novartis, ONYX, Intermountain Healthcare, Blue Cross/Blue Shield, Baxter, Gundersen Lutheran Health System, Baxter BioScience, USAF Medical Command, Eli Lilly, The American College of Physician Executives, MDAnderson, Underwriters Laboratories, The Accreditation Council for Pharmacy Education, The Joint Commission, Loyola University of Chicago (A member of the faculty), Columbia College (A member of the faculty), The American College of Healthcare Executives, and The George Washington University in Washington, DC.

Kevin also works with technical professionals who have been promoted to lead teams of other professionals, their former peers. He facilitates programs on communication, leadership, and creativity, especially in the Medical and Pharmaceutical fields as well as in other technical areas such as Dean Foods, McDonalds, FASTER Asset, Milliman, the Cities of Oak Park, IL, Peoria, AZ, the Produce Marketing Association, and more.

Kevin is a CSP (Certified Speaking Professional). Less than 590 persons in the world hold this honor for speaking excellence.

Kevin is a Senior Lecturer at Chicago's Loyola University and is faculty for Columbia College of Chicago. He teaches both graduate and undergraduate students.

Kevin is an author, having authored and co-authored six books. Kevin's most recent books (co-authored with Cyndi Maxey, CSP):

- Present Like A Pro: The Field Guide to Mastering the Art of Business, Professional, and Public Speaking (St. Martin's Griffin Press, 2006)
- Speak Up! A Woman's Guide to Presenting Like a Pro (St. Martin's Griffin Press, 2008)
- 10 Steps to Successful Time Management (ASTD Press, 2010) He is currently writing a book on facilitation and another on finding influence especially with those who do not think they have to be influenced by you!

Kevin has been faculty with the Beaumont Physician Leadership Academy since 2015.