



Message from the CEO

Belal Abdallah, M.D., CEO and Board Chairman, Beaumont ACO

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New MSSP contract

Greetings all ACO members, staff and families:

We are pleased to announce that the Beaumont ACO has entered into a new contract with CMS for the Medicare Shared Savings Program, effective July 1, 2019. The ACO has selected the Enhanced Track, and the contract will be effective for five and a half years, ending Dec. 31, 2024. This new contract offers increased benefits to our physician members with increased sharing rates of 75% from 50% in our previous contract. This new contract also qualifies the ACO physician members who participate in the contract as participants, currently limited to PCPs only, as advanced APMs under the MACRA legislation and qualifies each physician for a 5% bonus paid directly from Medicare to the physician for participation.

Do not miss out on this opportunity to join in our success! Since its inception, the Beaumont ACO has generated over **\$80 million dollars** in savings for CMS. Of that, the ACO has received roughly **\$40 million dollars** in shared savings. This performance is the best in Michigan in terms of savings percentage generated and dollars earned. We are also proud to say this has put us in the 98th percentile nationally among all ACOs. Our success in the program has allowed us to pass most of the shared savings generated, after infrastructure and overhead costs, back to the participating providers in the program. Currently, over 500 physicians, both PCPs and specialists, participate in MSSP, covering more than 25,000 patients.

If you have additional questions, would like more details or would like to speak with an ACO representative on how to participate in this contract, please contact our Provider Relations team at 947-522-0037 or via email at ACOProviderRelations@beaumont.org.

Once again, it is the Beaumont ACO's mission to represent the best interest for our physicians and hospitals working together to improve the care of our population with quality, efficiency and patient satisfaction.

Best regards,

Belal Abdallah, M.D., MBA
Chief Executive Officer
Chair, Beaumont ACO Board



Executive Director Update

Walter Lorang, Executive Director and Chief Operating Officer, Beaumont ACO

MIPS reporting results - 2018 performance year

Colleagues,

I am pleased to report that the ACO has received our performance scores for 2018 MIPS reporting, and we have performed very well. We have improved tremendously over 2017 results as well and received a perfect 100/100 in 2018 as opposed to 82.4/100 in 2017. These scores will result in a **1.68% increase** to Medicare Fee-For-Service claims effective Jan. 1, 2020 as opposed to an increase of 0.94% last year for all MSSP participating providers.

I would like to thank all our staff and providers for the hard work they put in to make this happen. This is truly a wonderful accomplishment and something we should be proud of.

Please note a couple of items. First, the increase is subject to changes based on targeted reviews being completed by CMS in the coming months.

Second, **MIPS reporting for 2019 is open and underway**. As in years past, the ACO will offer support if needed to physicians interested in participating in MSSP with us. If you are interested or have questions, please contact the ACO provider relations team at 947-522-0037 or ACOProviderRelations@beaumont.org.

Sincerely,

Walter Lorang
Executive Director, Chief Operating Officer
Beaumont ACO



Medical Director Update

Sarju Shah, M.D., Medical Director, Beaumont ACO

HCC coding education session

"Why does HCC matter to me and my practice?"

Colleagues,

The Beaumont ACO recently hosted an education session on Hierarchical Condition Category Coding. The session was conducted by Deloitte, targeted for physicians and extended providers and practice support staff.

The session covered the factors determining a patient's risk and cost to insurance companies, which include demographic and health status. How health status is determined was detailed for attendees with emphasis on the need to annually submit the HCC codes via claims.

This discussion highlighted the need for accurate HCC coding and documentation because of the impact on many managed care plans with the largest on the Medicare Shared Savings Program. The key takeaway from the session being the higher more detailed and accurate coding leads to increased risk scores (sicker patient), which in turn leads to higher predicted cost of care resulting in a higher reimbursement and available shared savings in our value-based care models.

Lastly, importance was placed upon the assurance of coding support with documentation in the medical record as well as the proper ICD-10 codes submitted on claims.

This session was well received and will be made available on the Beaumont ACO website for review.

Sincerely,

Sarju Shah, M.D.
Medical Director
Beaumont ACO

Quality corner



Childhood immunizations & Well Visits

Does the Combo-10 immunization BCBS PGIP measure give your practice grief?

Is it a struggle getting children and adolescents in for Well Care visits?

Dr. Heather Cadena (fifth from right) and her staff from Watch Us Grow Pediatrics in Trenton have found the right components to ensure success for these quality measures.

Read more about [Dr. Cadena's components to success](#) on the Beaumont ACO website.

Skilled Nursing Facility Three-Day Waiver overview

Beginning July 1, 2019, Beaumont ACO, through its participation in MSSP Enhanced Track, will be eligible to utilize the SNF Three-Day Waiver Program. Only Shared Savings Program ACOs that are currently participating in or applying to certain Shared Savings Program performance-based risk tracks have the opportunity to apply for a waiver of the SNF Three-Day Rule.

Read more about [SNF Three-Day Waiver](#) on the Beaumont ACO website.

New Beaumont ACO physician portal

We are pleased to invite you to register for your new Beaumont ACO physician portal. **Use of the portal is required** for ACO membership. Usage data will be used for distribution of shared savings. This portal is part of our new citizenship program being rolled out in 2019. Please follow subsequent updates in our newsletters. Please follow the instructions to log in and review your reports.

Read more about the [Beaumont ACO physician portal](#) on the Beaumont ACO website.

Beaumont ACO welcomes new members

The Beaumont ACO is pleased to welcome the following new members to our network. These 459 members have joined us since Jan. 1, 2019 and are, in part, the result of our BACO Board sanctioned 2019 Growth Strategy.

See the [full list of new members](#) on the Beaumont ACO website.

Beaumont ACO | 26901 Beaumont Blvd. Southfield, MI 48033

947-522-0037 | FAX: 947-522-0038